



# SYSTEQUE

Technology • Virtualisation • Infrastructure

## COMPANY PROFILE & CAPABILITY STATEMENT

Cybersecurity · Microsoft 365 · Infrastructure · Linux · Hosting · AI Enablement

**25+**

YEARS IN BUSINESS

**100+**

YEARS COMBINED EXPERIENCE

**< 4hr**

RESPONSE TIME

Trusted by South African organisations to secure, monitor and modernise their IT infrastructure  
— from financial services and mining to non-profits and global travel.

**CONTACT US TODAY**

**(011) 656-5485 · [info@systeque.co.za](mailto:info@systeque.co.za)**

[www.systeque.co.za](http://www.systeque.co.za) · Hyde Park, Sandton

## Who we are

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Systeque is the Johannesburg-based IT partner that operates like an in-house team — delivering enterprise-grade cybersecurity, infrastructure, cloud, and AI integration services to organisations that cannot afford a breach, a missed deadline, or a vendor that doesn't pick up the phone.

Founded more than twenty-five years ago and headquartered in Sandton, we serve clients across South Africa from SMEs to publicly listed enterprises. Our team's combined experience exceeds 100 years across every major Microsoft, Linux, and security platform. We hold Certified Red Hat Partner status and maintain active vendor relationships with Microsoft, Fortinet, VMware, and Mimecast.

We work because we are accountable. Most of our client relationships are measured in decades, not months — our longest-standing partner has been with us since 2003.

### What this document is

This is a capability statement — a single document that tells you who Systeque is, what we deliver, and which South African organisations already trust us to do it. If a specific service area is relevant to you, we will follow up with a focused proposal, fixed scope, and clear pricing.

## Why clients hire us

- **Accountability:** We answer the phone. Most issues get a response in less than 4 hours.
- **Breadth:** Cybersecurity, Microsoft 365, Linux, infrastructure, networking, AI — one accountable partner instead of six vendors.
- **Depth:** Our engineers have done this for 25+ years across mining, financial services, travel, NPOs, and SMEs.
- **Credentials:** We are a Certified Red Hat Partner and Microsoft Partner. The work is done by certified, named engineers.
- **References:** Seven written reference letters from named clients are available on our website. We are happy to make introductions.

## THE PROBLEMS WE SOLVE

### Six commercial offers

South African businesses do not wake up looking for Apache, FortiGate, Tomcat, SharePoint, SIEM, and Asterisk in one menu. They wake up worried about cyber risk, downtime, runaway licensing costs, exposed data, and IT teams stretched too thin. We have packaged our capabilities into six focused offers, each of which solves a real, measurable business problem.

#### OFFER 01 · CYBER RISK SNAPSHOT

*"Do you know what attackers can see before they target your business? Antivirus is not cyber monitoring."*

##### What's included

- ✓ External attack surface review: domain, DNS, SSL, exposed services, email security posture
- ✓ Vulnerability scan with prioritised remediation summary
- ✓ Microsoft 365 security configuration review
- ✓ Firewall and VPN exposure assessment
- ✓ Executive report with clear red/amber/green risk summary

→ [Book a Cyber Risk Snapshot — fixed scope, fixed price, no commitment.](#)

#### OFFER 02 · MICROSOFT 365 SECURITY & NON-PROFIT LICENSING ASSESSMENT

*"Licensing is only the start. Your Microsoft 365 tenant still needs to be configured, secured, and maintained properly."*

##### What's included

- ✓ Eligibility check and licensing planning (including free non-profit options)
- ✓ Tenant setup, email migration, and domain configuration
- ✓ MFA, Conditional Access, Entra ID, SharePoint, OneDrive structure
- ✓ Backup and data protection planning
- ✓ User training and monthly support

→ [Check if your non-profit qualifies for free Microsoft 365 — we have unlocked it for 100+ users at Epilepsy SA.](#)

### OFFER 03 · MANAGED INFRASTRUCTURE & MONITORING

*"A server can be online and still be unhealthy. Your backup is not a backup until it has been restored."*

#### What's included

- ✓ Zabbix, Nagios, Wazuh, and uptime monitoring
- ✓ Server health, disk, CPU, RAM, service, and SSL certificate alerting
- ✓ Backup verification and restore testing
- ✓ Monthly infrastructure health report
- ✓ SLA-based onsite and remote support

→ [Book an Infrastructure Health Check — we will show you what is actually happening on your servers right now.](#)

### OFFER 04 · LINUX & OPEN-SOURCE SPECIALIST SERVICES

*"Get senior Linux engineering without hiring a full-time Linux engineer. Most South African MSPs cannot do this."*

#### What's included

- ✓ Rocky Linux, RHEL-family, and Ubuntu support
- ✓ Apache, Nginx, Tomcat, Samba, Squid, Postfix, MySQL, PostgreSQL
- ✓ Migration, hardening, troubleshooting, and performance tuning
- ✓ Open-source architecture and cost-reduction advisory
- ✓ Escalation support for in-house IT teams and other MSPs

→ [Speak to a senior Linux engineer — today, not next month.](#)

### OFFER 05 · SECURE HOSTING, BACKUP & DISASTER RECOVERY

*"Hosting consolidation, backup discipline, and a recovery plan you have actually tested."*

#### What's included

- ✓ VMware and Hyper-V hosting options
- ✓ Virtual machine, dedicated, shared, and website hosting
- ✓ Backup review, restore testing, and DR planning
- ✓ Firewall, VPN, and secure access configuration
- ✓ Hosting consolidation and cost optimisation

→ [Review your hosting, backup, and recovery risk — most businesses overpay and under-protect.](#)

## OFFER 06 · AI TRAINING & WORKFLOW INTEGRATION

*"Your staff are already using AI. The question is whether they are using it safely, productively, and consistently."*

### What's included

- ✓ Executive AI briefing for owners and managers
  - ✓ Practical Claude and ChatGPT productivity workshops
  - ✓ AI usage policy and data-leakage guidance
  - ✓ Workflow discovery for sales, support, admin, and technical teams
  - ✓ Integration with infrastructure, documentation, service desks, and automation tools
- **Book a Practical AI Productivity Workshop — your team is using it anyway; let's make sure they do it well.**

## WHAT OUR CLIENTS SAY

### Verified client references

Every testimonial below is taken from a signed reference letter available for download from our website. We are happy to put you directly in touch with any of these clients.

#### Penetration Testing & Cybersecurity

*"Systeque has provided thorough and reliable penetration testing that has significantly improved the security posture of our clients. Their team employs a range of methodologies and tools to simulate real-world attacks, identifying vulnerabilities and offering actionable insights for remediation. They are always responsive, willing to work collaboratively, and adhere to the highest ethical standards."*

**JJ Milner** — Managing Director, Global Micro Solutions

#### Global Cloud Migration & Long-term Partnership

*"Systeque has been our IT Infrastructure provider for our global operation for 10+ years and has successfully carried out several projects including the major task of our migration to the cloud, globally. I attest to their professionalism, technical ability, and their ability to successfully deliver any project they have been handed."*

**Nemanja Krstić** — Head of Technology — Global, Wings Travel Management

#### Vulnerability Assessments & Virtualisation

*"We have been using Systeque to provide IT solutions for our business for the past 12 years and have always been completely satisfied with their performance. They do an excellent job, are always punctual on their deliveries, and offer the most competitive rates in town. They have been very professional and on point when it comes to IT Infrastructure Solutions such as virtualisation, vulnerability assessments, and cloud services."*

**Sizo Ntuthu** — Head of IT, Tharisa Minerals (Pty) Ltd

#### Cloud, Telephony & Financial-Services Cybersecurity

*"Systeque is our ICT Infrastructure provider for our national operation. We have partnered with Systeque on various projects such as migration to the cloud, scalable telephony, and cybersecurity — which is paramount as we are a Financial Services Company. They have always been highly professional and extremely competent."*

**Steven Cory** — Managing Director, Oaksure Financial Services

## Non-profit Microsoft 365 Transformation

*"Systeque migrated approximately 100 users from outdated POP email accounts to Microsoft 365, and ensured we received 100 licenses from Microsoft for 10 years — free of charge. Their team was deployed to six provinces. Response times are typically within a few hours, and issues are consistently resolved without delay. Through this partnership, Systeque has become a trusted technical advisor to Epilepsy South Africa."*

**Sharlene Cassel** — National Director, Epilepsy South Africa

## Licensing & Operations Support

*"They supplied us with both server licenses and Microsoft Office licenses at highly competitive pricing. A special commendation goes to Terrence, the Operations Manager, for his exceptional support and professionalism. When we encountered a license issue on one of our servers, Terrence and the Systeque team responded promptly, worked with us hands-on, and resolved the matter efficiently."*

**Andre van Rensburg** — Managing Director, ATOM Technologies

## Two-Decade Business Partnership

*"Systeque has been a reliable, efficient, and professional partner since 2003. Their team demonstrates integrity and strong business ethics, always meeting obligations promptly. We have no hesitation in recommending Systeque as a trustworthy and reliable business ally."*

**Pieter-Jan Bower** — Director, Compass Finance

## WHO WE WORK WITH

### Industries and organisations we serve

Our work spans regulated industries where downtime, data exposure, or compliance failure carries real cost — alongside community organisations where every rand of IT spend has to deliver outsized value.

WINGS  
TRAVEL

THARISA  
MINERALS

OAKSURE

EPILEPSY SA

GLOBAL  
MICRO

ATOM TECH

COMPASS  
FINANCE

### Sectors of strength

- **Financial services, insurance, accounting, and legal:** Sensitive client data, email exposure, POPIA compliance pressure, and high uptime demands.
- **Non-profits, NGOs, schools, and churches:** Under-resourced IT, strong Microsoft 365 non-profit eligibility, multi-province coordination.
- **Mining suppliers and industrial SMEs:** Multi-site connectivity, server dependence, VPN and firewall complexity, high cost of downtime.
- **Travel, logistics, and service businesses:** Email, booking systems, VoIP, websites, and customer support uptime are operational lifeblood.
- **MSPs and internal IT teams needing escalation:** Senior Linux, cybersecurity, firewall, email, and database escalation without permanent specialist headcount.

## FULL CAPABILITY MATRIX

### Complete service catalogue

The six commercial offers above are how we package and quote work. Below is the complete list of technologies and services we support. If your environment is in here, we can help.

Capability Area	What Systeque Delivers
<b>Cyber Security</b>	End-to-end security programme: vulnerability assessments, SIEM, threat monitoring, incident response, POPIA-aligned advisory, and security awareness training.
<b>Cyber Monitoring</b>	24/7 SIEM, Zabbix, Nagios, Wazuh integration. Vulnerability scanning, log correlation, and prioritised remediation reports — not noise.
<b>Penetration Testing</b>	Full external and internal assessments: information gathering, fingerprinting, vulnerability scanning, exploitation, and clear, actionable executive + technical reports.
<b>Microsoft 365</b>	Tenant provisioning, migration from POP/IMAP/Exchange, MFA, Conditional Access, Entra ID, SharePoint, OneDrive, plus specialist non-profit licensing configuration.
<b>Microsoft Infrastructure</b>	Windows Server 20XX, SQL Server, Azure, Active Directory, Entra, SharePoint design and ongoing administration.
<b>Linux Specialist Services</b>	RHEL-family (Rocky Linux), Ubuntu, Apache/Nginx, Samba, Squid, Tomcat, MySQL/PostgreSQL, Postfix mail. Senior engineering without the full-time hire.
<b>Open Source Stack</b>	Cost-conscious open-source architecture and migration. Systeque is a Certified Red Hat Partner.
<b>Infrastructure Maintenance</b>	Onsite resources, backup design and restore testing, cloud hosting, hybrid environments, patch management, and capacity planning.
<b>Data Centre &amp; Hosting</b>	VMware, Hyper-V, dedicated and shared hosting, virtual machines, website hosting, and migration consolidation.
<b>Networking</b>	LAN, WAN, SD-WAN, VPN (IPSec, SSL), APN, custom routing, and multi-site design.
<b>Firewalls &amp; Routers</b>	FortiGate, MikroTik, IPtables, FirewallD, nftables. Configuration, hardening, and ongoing rule lifecycle management.

Capability Area	What Systeque Delivers
<b>VoIP</b>	Hosted and dedicated onsite PBX based on Asterisk variants. Number porting, SIP trunks, call routing, and call-recording compliance.
<b>Remote Monitoring</b>	SIEM, Zabbix, Nagios, Wireshark traffic analysis. Proactive alerting before downtime becomes an incident.
<b>Document Management</b>	Alfresco design, deployment, and integration with existing Microsoft and Linux environments.
<b>AI Training &amp; Integration</b>	Practical Claude and ChatGPT training for business teams, workflow integration, AI usage policy, and data-leakage controls.
<b>Forensics</b>	Data recovery, breach analysis, evidence preservation, and remediation planning.
<b>Procurement</b>	Hardware sourcing, delivery and collection guarantees, refurbished equipment, and onsite installation.
<b>Website Design</b>	WordPress development, security hardening, and ongoing maintenance.

### Vendor relationships and certifications

Systeque is a Certified Red Hat Partner and an active Microsoft Partner. Our engineers hold individual certifications across Microsoft Azure, Microsoft 365, Fortinet, VMware, Cisco, and the Linux Foundation. We work with Mimecast for email security and maintain procurement relationships for FortiGate, MikroTik, Dell, HP, and Lenovo hardware.

## Specialist AI skills

Beyond AI training and advisory, our engineers work hands-on with the leading agentic AI coding, automation, and orchestration platforms — building and integrating real workflows rather than just talking about them.

### Agentic coding & development

Claude Code

ChatGPT Codex

Cursor

Kimi Code

Google Antigravity

### Workflow automation & orchestration

n8n

Zapier

### Autonomous AI agents

OpenClaw

Manus

## HOW WE WORK

### Our engagement model

Whether you need a once-off penetration test or a multi-year managed services partnership, our engagement model is the same: clear scope, fixed price where possible, fast response, and a named engineer accountable for the outcome.

#### The first 14 days

Day	Step	What happens
0	Initial enquiry	You contact us by email, phone, WhatsApp, or via the form on our website. You'll get a prompt response during business hours.
1	Discovery call	A 20-minute conversation with a senior engineer — not a salesperson. We listen, ask, and confirm whether we can help.
3	Scoping	We agree the scope of the diagnostic or assessment in writing. Fixed price where possible. No surprise hourly billing.
7	Assessment / health check	We do the work. On-site or remote, depending on what is required. Most assessments complete in 1–5 business days.
10	Findings & report	You receive a written report with red/amber/green prioritisation, a remediation plan, and a clear quotation for next steps.
14	Decision	You decide. Once-off remediation, monthly support retainer, or no engagement — the choice is yours, with full information.

#### Pricing principles

- **Once-off work:** Diagnostics and assessments: fixed scope, fixed price. You know what it costs before we start.
- **Managed services:** Monthly retainers based on user/device count and service level. Predictable, billed monthly in advance.
- **Project work:** Per-engagement quotes (penetration tests, migrations, deployments). 50% deposit, 50% on completion.
- **AI training:** Per-workshop or per-engagement pricing. Sample agendas and outcomes available on request.
- **Procurement:** Cost-plus pricing on hardware, with delivery and onsite installation included where applicable.

## NEXT STEPS

### Let's have a 20-minute conversation

If any of the six commercial offers in this document resonate with a problem you're currently dealing with, the next step is simple: a 20-minute discovery call with a senior engineer, not a salesperson.

You will leave that call with a clear understanding of whether Systeque can help, what a sensible first step would look like, and what it would cost. There is no obligation.

#### Three ways to start

1. Free Cyber Risk Snapshot — the fastest way to see what attackers can see about your business today.
2. Free IT Health Check — a structured review of your current infrastructure with no commitment to act.
3. Direct conversation — if you already know what you need, email or call us and we will get straight to scope and quote.

### Contact

<b>Website</b>	<a href="http://www.systeque.co.za">www.systeque.co.za</a>
<b>Free IT Health Check</b>	<a href="http://www.systeque.co.za/index.php/contact-us/">www.systeque.co.za/index.php/contact-us/</a>
<b>Office</b>	Suite 5, Fountain Grove Block 4, 5 2nd Rd, Hyde Park, Sandton, 2196
<b>Phone</b>	(011) 656-5485
<b>Email</b>	<a href="mailto:info@systeque.co.za">info@systeque.co.za</a>
<b>Response time</b>	Less than 4 hours during business hours

### References available on request

All seven reference letters cited in this document are published on our website and can be downloaded as PDFs. We are happy to arrange direct conversations with any of our reference clients, including those whose testimonials appear here. Letters from Global Micro Solutions, Wings Travel Management, Tharisa Minerals, Oaksure Financial Services, Epilepsy South Africa, ATOM Technologies, and Compass Finance are available at [www.systeque.co.za](http://www.systeque.co.za).



# SYSTEQUE

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**Twenty-five years of accountability.**

*Six clear ways we can help.*

*One conversation away.*

**Book your free Cyber Risk Snapshot today → [www.systeque.co.za](http://www.systeque.co.za)**

## **GET IN TOUCH**

### **Systeque (Pty) Ltd**

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